

# Q2 2012 Interim Report

## President's Letter

### To our Shareholders,

We are pleased to report the operating and financial results of Acadian Timber Corp. (“Acadian”) for the three month period ended June 30, 2012 (herein referred to as the “second quarter”). Acadian generated net sales of \$14.3 million on consolidated sales volume of 306 thousand m<sup>3</sup>. This compares to net sales of \$11.7 million on consolidated sales volume of 243 thousand m<sup>3</sup> in the second quarter of 2011. Acadian generated Adjusted EBITDA<sup>1</sup> of \$2.2 million, which was \$1.6 million higher than the second quarter of 2011. Acadian’s Adjusted EBITDA margin in the second quarter was 15% up from 5% in the second quarter of 2011.

While the second quarter of the year is traditionally our weakest due to seasonal operating conditions, year-over-year results for the second quarter of 2012 benefitted from sales carried over from the first quarter under the short-term vendor managed inventory (“VMI”) program discussed in Acadian’s First Quarter 2012 Interim Report. As per the terms of this agreement, all purchase commitments were filled during the second quarter generating net sales of \$3.9 million on a sales volume of 84 thousand m<sup>3</sup> and Adjusted EBITDA of \$1.7 million, slightly above the indication provided in the First Quarter 2012 Interim Report.

### Operations

Acadian’s operations experienced no recordable safety incidents among contractors and one minor recordable incident involving an employee in the New Brunswick operations during the second quarter of 2012.

Acadian’s weighted average selling price across all products during the second quarter decreased 5% year-over-year as prices for softwood sawlogs, which represent 40% of net sales, decreased 11% year-over-year. The majority of this decrease was attributable to a greater proportion of Acadian’s sales coming from the New Brunswick operations with those sales made to closer proximity markets. Prices for hardwood sawlogs, which represent 8% of net sales, increased by 7% as a result of improved product mix. Selling prices for hardwood and softwood pulpwood increased by 3% and decreased by 3%, respectively, year-over-year. Biomass markets remained stable, but challenging, with price comparisons having little utility as they are significantly affected by the point of sale.

### Outlook<sup>2</sup>

The U.S. housing market appears to be gradually gaining momentum. Milder than usual weather in the Northeast and Midwest during the seasonally slow winter months, modest gains in employment, increased household formations and resurgent demand for apartments has led to a significant improvement in new construction and sales during the first six months of 2012. Single-family starts are 20% ahead of their year-ago pace through June with multi-family starts up an impressive 45%. As well, the inventory of existing homes for sale declined by 20% year-over-year in June and home prices have firmed up. We believe the first half of 2012 has been a promising start to the recovery of the U.S. housing market, but we continue to expect this recovery to be gradual with normalization of home inventories and recovery of new home construction to trend levels not expected before 2014-2015.

Our outlook for the remainder of 2012 and into 2013 remains cautiously optimistic as demand for spruce-fir sawlogs continues to be reasonably strong with most of Acadian’s softwood sawmilling customers maintaining active operations. Markets for hardwood sawlogs remain stable and appear to have a similar outlook for the foreseeable future.

Markets for hardwood pulpwood are reasonably strong with Acadian’s major hardwood pulp customers all operating and actively competing for deliveries suggesting prices will remain stable through the remainder of 2012. Softwood pulpwood markets have become increasingly soft as there has been an ample supply of sawmill residuals and too little demand from regional pulp mills due to mill closures. This is particularly true in our New Brunswick operations where the provincial government has responded to the oversupply situation by allowing Crown licensees to leave softwood pulpwood in the woods as an interim solution until markets improve. We expect markets for softwood pulpwood will be very challenging through the summer and expect prices to continue to soften. However, this will not significantly affect Acadian’s financial performance as softwood pulpwood typically accounts for only 7 – 8% of total sales and an even smaller proportion of cash flows.

Biomass markets continue to face significant market challenges. Cogeneration plants associated with manufacturing facilities are generally in good shape, but stand-alone wood-to-energy plants continue to suffer from depressed prices for electricity and decade-low prices for natural gas. Despite this challenging market environment, Acadian continues to be able to sell all of its biomass with a stable price outlook.

Acadian continues to have a solid balance sheet, healthy and diverse markets and a strong operating team that remains committed to continuously improving our financial performance. We thank you for your continued support of Acadian Timber Corp.



Reid Carter  
President and Chief Executive Officer  
July 31, 2012

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<sup>1</sup> Adjusted EBITDA and free cash flow are key performance measures in evaluating Acadian's operations and are important in enhancing investors' understanding of Acadian's operating performance. Acadian's management defines Adjusted EBITDA as earnings before interest, taxes, fair value adjustments, unrealized exchange gain/loss on debt, depreciation and amortization. As these performance measures do not have standardized meanings prescribed by International Financial Reporting Standards ("IFRS"), they may not be comparable to similar measures presented by other companies. Please refer to Management's Discussion and Analysis for further details.

<sup>2</sup> This section contains forward-looking information within the meaning of applicable Canadian securities laws that involve known and unknown risks, uncertainties and other factors that may cause actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Please refer to the section entitled "Forward-Looking Statements" in Management's Discussion and Analysis for further details.

# Management's Discussion and Analysis

## INTRODUCTION

Acadian Timber Corp. ("Acadian" or the "Company") is a leading supplier of primary forest products in Eastern Canada and the Northeastern U.S. With a total of 2.4 million acres of land under management, Acadian is the second largest timberland operator in New Brunswick and Maine.

Acadian owns and manages approximately 764,000 acres of freehold timberlands in New Brunswick ("NB Timberlands"), approximately 310,000 acres of freehold timberlands in Maine ("Maine Timberlands") and provides management services relating to approximately 1.3 million acres of Crown licensed timberlands. Acadian also owns and operates a forest nursery in Second Falls, New Brunswick. Acadian's products include softwood and hardwood sawlogs, pulpwood and biomass byproducts, sold to approximately 90 regional customers. Acadian's business strategy is to maximize cash flows from its timberland assets, while enhancing the value of these assets over time.

## Basis of Presentation

This section of our interim report presents management's discussion and analysis ("MD&A") of our financial results and is followed by our consolidated financial statements for the most recent period. The MD&A is intended to provide you with an assessment of our performance during the three-month period ended June 30, 2012, (herein referred to as the "second quarter") and the six-month period ended June 30, 2012 compared to the three- and six-month periods ended June 25, 2011.

Our second quarter financial results are determined in accordance with IAS 34 "*Interim Financial Reporting*" using accounting policies consistent with International Financial Reporting Standards ("IFRS") and are expressed in Canadian dollars unless otherwise noted. External economic and industry factors remain unchanged since the previous annual report, unless otherwise noted. This MD&A has been prepared based on information available as at July 31, 2012. Additional information is available on Acadian's website at [www.acadiantimber.com](http://www.acadiantimber.com) and on SEDAR's website at [www.sedar.com](http://www.sedar.com).

## Non-IFRS Measures

Throughout the MD&A, reference is made to Adjusted EBITDA, which Acadian's management defines as earnings before interest, taxes, fair value adjustments, unrealized exchange gain/loss on debt, depreciation and amortization. Management believes that Adjusted EBITDA and free cash flow are key performance measures in evaluating Acadian's operations and are important in enhancing investors' understanding of the Company's operating performance. As Adjusted EBITDA and free cash flow do not have a standardized meaning prescribed by IFRS, they may not be comparable to similar measures presented by other companies. As a result, we have provided reconciliations of net income as determined in accordance with IFRS, to Adjusted EBITDA and free cash flow in the "Free Cash Flow" section of this MD&A.

## Assessment and Changes in Disclosure Controls and Internal Controls

Management has evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures as at December 31, 2011. There have been no changes in our disclosure controls and procedures during the period ended June 30, 2012 that have materially affected, or are reasonably likely to materially affect, our disclosure controls and procedures.

Management has also evaluated the design and effectiveness of our internal controls over financial reporting in accordance with Multilateral Instrument 52-109 using the COSO framework as at December 31, 2011. There have been no changes in our internal controls over financial reporting during the period ended June 30, 2012 that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

## REVIEW OF OPERATIONS

### Summary of Second Quarter Results

The table below summarizes operating and financial data for Acadian:

	Three months Ended		Six Months Ended	
	June 30, 2012	June 25, 2011	June 30, 2012	June 25, 2011
<i>(CAD thousands, except per share data and where indicated)</i>				
<b>Total</b>				
Sales volume (000s m <sup>3</sup> )	<b>306.0</b>	242.7	<b>657.5</b>	669.1
Net sales	<b>\$ 14,257</b>	\$ 11,723	<b>\$ 32,905</b>	\$ 33,479
Adjusted EBITDA	<b>2,196</b>	608	<b>6,966</b>	7,873
Adjusted EBITDA margin	<b>15%</b>	5%	<b>21%</b>	24%
Free cash flow	<b>\$ 2,087</b>	\$ (37)	<b>\$ 6,122</b>	\$ 7,015
Net income	<b>575</b>	(261)	<b>4,943</b>	2,673
Dividends declared	<b>3,451</b>	3,451	<b>6,902</b>	6,902
Payout ratio	<b>n/a</b>	n/a	<b>113%</b>	98%
Total assets	<b>\$ 287,479</b>	\$ 277,522	<b>\$ 287,479</b>	\$ 277,522
Total debt financing	<b>72,311</b>	71,593	<b>72,311</b>	71,593
Per share (fully diluted)				
Free cash flow	<b>\$ 0.12</b>	\$ —	<b>\$ 0.37</b>	\$ 0.42
Dividends declared	<b>0.21</b>	0.21	<b>0.41</b>	0.41
Net income	<b>0.03</b>	(0.02)	<b>0.30</b>	0.16
Book value	<b>10.99</b>	10.74	<b>10.99</b>	10.74
Common shares outstanding	<b>16,731,216</b>	16,731,216	<b>16,731,216</b>	16,731,216

### Free Cash Flow

Free cash flow from operations represents cash that is generated from the sale of our timber, from land management service contract activities and from the sale of non-timber products. Free cash flow for the three and six months ended June 30, 2012 was \$2.1 million and \$6.1 million, respectively, as compared to \$nil and \$7.0 million during Acadian's second quarter and first six months of operations in 2011. Based on free cash flow generated to date, Acadian's undrawn revolving credit facility and existing cash reserves, Acadian is well positioned to meet dividend targets throughout 2012.

The following table provides a reconciliation of net income, as determined in accordance with IFRS, to Adjusted EBITDA and free cash flow from operations during each respective period:

	Three months Ended		Six Months Ended	
	June 30, 2012	June 25, 2011	June 30, 2012	June 25, 2011
<i>(CAD thousands)</i>				
Net income	\$ 575	\$ (261)	\$ 4,943	\$ 2,673
Add (deduct):				
Interest expense, net	743	737	1,458	1,677
Deferred tax expense	151	782	1,069	1,866
Depreciation and amortization	136	135	273	272
Fair value adjustments	(808)	(1,235)	(407)	398
Unrealized exchange (gain) loss on long-term debt	1,399	450	(370)	987
Adjusted EBITDA	2,196	608	6,966	7,873
Add (deduct):				
Interest paid on debt, net	(16)	(639)	(736)	(844)
Additions to timber, land, roads and other fixed assets	(95)	(8)	(110)	(16)
Gain on sale of timberlands	(15)	(97)	(19)	(98)
Proceeds on sale of timberlands	17	99	21	100
Free cash flow	\$ 2,087	\$ (37)	\$ 6,122	\$ 7,015
Dividends declared	\$ 3,451	\$ 3,451	\$ 6,902	\$ 6,902
Payout ratio	n/a	n/a	113%	98%

In determining the appropriate level of dividends, our Board of Directors considers the historic and forecasted quarterly free cash flow of Acadian. Given the seasonality of Acadian's operations, the Company's performance may vary significantly on a quarter by quarter basis. The payout ratio during the second quarter is not meaningful given this seasonality.

As described in more detail on page 10 of this report, Acadian has borrowings totaling US\$72.5 million that have a security interest over the assets and contain certain restrictive covenants relating to debt incurrence, sale of assets, and the maintenance of certain financial ratios, none of which are in default as at June 30, 2012. These covenants are not expected to restrict the ability of the Company to pay dividends to its shareholders. The obligations of these borrowings over the next five years are disclosed on page 13 of this report. All interest payments on the existing debt obligations are incurred in order to sustain the Company's productive capacity and are thus considered in determining the free cash flow of Acadian.

### Market Conditions

The market for hardwood and softwood sawlogs and pulpwood during the second quarter was relatively stable across all product groups year-over-year. The one exception to this was the increasingly soft market conditions for softwood pulpwood owing to ample supplies of sawmill residuals due to pulpmill closures in Eastern Canada and too little demand from regional pulp mills. This is particularly true in Acadian's New Brunswick operations where the provincial government has responded by allowing Crown licensees to leave pulpwood in the woods as an interim solution until markets improve. Acadian's major softwood sawmill and structural panel customers operated continuously throughout the quarter while most regional pulp and paper mills continued to run at full capacity. Demand and pricing for hardwood pulpwood continued to be positive despite the near consensus view that global pulp markets are likely to be under considerable pressure over the next year owing to weak demand and high levels of production. Demand and pricing for hardwood sawlogs remained stable although pricing for finished products continues to be challenging. Acadian benefited from an early end to the spring mud season with the return to operations in late May allowing for the sale of all roadside log inventories accumulated during the winter operating season.

Acadian's weighted average selling price across all products during the second quarter decreased 5% year-over-year as prices for softwood sawlogs, which represent 40% of net sales, decreased 11% year-over-year. The majority of this decrease was attributable to a greater proportion of Acadian's sales coming from the New Brunswick operations with those sales

made to closer proximity markets. Prices for hardwood sawlogs, which represent 8% of net sales, increased by 7% as a result of improved product mix. Selling prices for hardwood and softwood pulpwood increased by 3% and decreased by 3%, respectively, year-over-year. Biomass markets remained stable, but challenging, with price comparisons having little utility as they are significantly affected by the point of sale.

### **Results from Operations**

Acadian generated net sales of \$14.3 million on consolidated sales volume of 306 thousand m<sup>3</sup> in the second quarter of 2012. This compares to net sales of \$11.7 million on consolidated sales volume of 243 thousand m<sup>3</sup> in the second quarter of 2011. Adjusted EBITDA for the second quarter of 2012 was \$2.2 million as compared to \$0.6 million in the same period of 2011.

While the second quarter of the year is traditionally Acadian's weakest due to seasonal operating conditions, year-over-year results for the second quarter of 2012 benefitted from sales carried over from the first quarter under the short-term vendor managed inventory ("VMI") program discussed in Acadian's First Quarter 2012 Interim Report. As per the terms of this agreement, all purchase commitments were filled during the second quarter generating net sales of \$3.9 million on a sales volume of 84 thousand m<sup>3</sup> and Adjusted EBITDA of \$1.7 million, slightly above the indication provided in the First Quarter 2012 Interim Report.

Acadian's Adjusted EBITDA margin in the second quarter was 15%, up from 5% in the second quarter of 2011 with the increase in margin attributable to the fixed cost contribution of the additional volume sold under the VMI agreement.

For the six months ended June 30, 2012, Acadian generated net sales of \$32.9 million on sales volume of 658 thousand m<sup>3</sup> as compared to net sales of \$33.5 million on sales volume of 669 thousand m<sup>3</sup> in the comparable period of 2011. EBITDA of \$7.0 million during the six months ended June 30, 2012 is \$0.9 million lower than during the first half of 2011.

Harvest volumes, excluding biomass, for the second quarter and first six months of 2012 were 175 thousand m<sup>3</sup> and 519 thousand m<sup>3</sup>, respectively. This compares to harvest volumes, excluding biomass, of 194 thousand m<sup>3</sup> and 566 thousand m<sup>3</sup> in the second quarter and first six months of 2011, respectively.

### **Income Tax Expense**

Included in net income for the three months and six months ended June 30, 2012 is deferred tax expense of \$0.2 million and \$1.1 million, respectively (2011 – \$0.8 million and \$1.9 million, respectively).

## Segmented Results of Operations

The table below summarizes operating and financial results for the New Brunswick and Maine timberlands:

<i>Three Months Ended June 30, 2012</i> <i>(CAD thousands, except where indicated)</i>	<b>NB Timberlands</b>	<b>Maine Timberlands</b>	<b>Corporate</b>	<b>Consolidated</b>
Sales volume (000s m <sup>3</sup> )	<b>270.7</b>	<b>35.3</b>	—	<b>306.0</b>
Net sales	<b>\$ 12,392</b>	<b>\$ 1,865</b>	\$ —	<b>\$ 14,257</b>
Adjusted EBITDA	<b>\$ 2,485</b>	<b>\$ (7)</b>	<b>\$ (282)</b>	<b>\$ 2,196</b>
Adjusted EBITDA margin	<b>20%</b>	—%	n/a	<b>15%</b>

  

<i>Three Months Ended June 25, 2011</i> <i>(CAD thousands, except where indicated)</i>	NB Timberlands	Maine Timberlands	Corporate	Consolidated
Sales volume (000s m <sup>3</sup> )	222.1	20.6	—	242.7
Net sales	\$ 10,617	\$ 1,106	\$ —	\$ 11,723
Adjusted EBITDA	\$ 1,139	\$ (148)	\$ (383)	\$ 608
Adjusted EBITDA margin	11%	(13)%	n/a	5%

  

<i>Six Months Ended June 30, 2012</i> <i>(CAD thousands, except where indicated)</i>	<b>NB Timberlands</b>	<b>Maine Timberlands</b>	<b>Corporate</b>	<b>Consolidated</b>
Sales volume (000s m <sup>3</sup> )	<b>527.4</b>	<b>130.1</b>	—	<b>657.5</b>
Net sales	<b>\$ 25,547</b>	<b>\$ 7,358</b>	\$ —	<b>\$ 32,905</b>
Adjusted EBITDA	<b>\$ 5,601</b>	<b>\$ 1,801</b>	<b>\$ (436)</b>	<b>\$ 6,966</b>
Adjusted EBITDA margin	<b>22%</b>	<b>24%</b>	n/a	<b>21%</b>

  

<i>Six Months Ended June 25, 2011</i> <i>(CAD thousands, except where indicated)</i>	NB Timberlands	Maine Timberlands	Corporate	Consolidated
Sales volume (000s m <sup>3</sup> )	574.7	94.4	—	669.1
Net sales	\$ 28,548	\$ 4,931	\$ —	\$ 33,479
Adjusted EBITDA	\$ 7,494	\$ 1,081	\$ (702)	\$ 7,873
Adjusted EBITDA margin	26%	22%	n/a	24%

## NB Timberlands

NB Timberlands owns and manages approximately 764,000 acres of freehold timberlands, provides management services relating to approximately 1.3 million acres of Crown licensed timberlands, and owns a forest nursery. Approximately 80% of harvesting operations are performed by third-party contractors and approximately 20% by NB Timberlands employees.

The table below summarizes operating and financial results for NB Timberlands:

	Three Months Ended June 30, 2012			Three Months Ended June 25, 2011		
	Harvest (000s m <sup>3</sup> )	Sales (000s m <sup>3</sup> )	Results (\$000s)	Harvest (000s m <sup>3</sup> )	Sales (000s m <sup>3</sup> )	Results (\$000s)
Softwood	54.2	130.4	\$ 6,161	88.9	96.3	\$ 5,131
Hardwood	91.9	94.0	5,667	87.6	91.6	5,315
Biomass	46.3	46.3	748	34.2	34.2	472
	<b>192.4</b>	<b>270.7</b>	<b>12,576</b>	210.7	222.1	10,918
Other sales			(184)			(301)
Net sales			\$ 12,392			\$ 10,617
Adjusted EBITDA			\$ 2,485			\$ 1,139
Adjusted EBITDA margin			20%			11%

	Six Months Ended June 30, 2012			Six Months Ended June 25, 2011		
	Harvest (000s m <sup>3</sup> )	Sales (000s m <sup>3</sup> )	Results (\$000s)	Harvest (000s m <sup>3</sup> )	Sales (000s m <sup>3</sup> )	Results (\$000s)
Softwood	209.7	212.6	\$ 10,322	254.8	252.6	\$ 12,714
Hardwood	185.1	208.7	12,652	225.2	218.2	12,921
Biomass	106.1	106.1	1,868	103.9	103.9	1,635
	<b>500.9</b>	<b>527.4</b>	<b>24,842</b>	583.9	574.7	27,270
Other sales			705			1,278
Net sales			\$ 25,547			\$ 28,548
Adjusted EBITDA			\$ 5,601			\$ 7,494
Adjusted EBITDA margin			22%			26%

Softwood, hardwood and biomass shipments were 130 thousand m<sup>3</sup>, 94 thousand m<sup>3</sup> and 46 thousand m<sup>3</sup>, respectively, for the second quarter of 2012. Approximately 39% was sold as sawlogs, 44% as pulpwood and 17% as biomass. This compares to 37% sold as sawlogs, 48% as pulpwood and 15% as biomass in the second quarter of 2011.

Net sales for the second quarter of 2012 were \$12.4 million (2011 – \$10.6 million) with an average selling price across all products of \$46.45 per m<sup>3</sup>, which compares to an average selling price of \$49.18 per m<sup>3</sup> during the second quarter of 2011. This year-over-year decrease in the average selling price reflects a higher proportion of sales made to closer proximity markets. Approximately \$3.9 million of the sales during the second quarter were the result of the completion of purchase commitments under the VMI. Net sales for the first six months ended June 30, 2012 were \$25.5 million, a decrease of \$3.0 million over the first half of 2011 primarily as a result of decreased sales volume.

Costs for the second quarter were \$9.9 million (2011 – \$9.5 million). Variable costs per m<sup>3</sup> were 9% lower than the second quarter of 2011 due to decreased hauling costs as a greater proportion of sales were made to closer proximity markets.

Adjusted EBITDA for the second quarter was \$2.5 million, compared to \$1.1 million in the comparable period of 2011 as NB Timberlands realized approximately \$1.7 million in Adjusted EBITDA from the completion of purchase commitments under the VMI. Adjusted EBITDA margin increased to 20%, as compared to 11% for the second quarter of 2011, reflecting the effect of increased sales volume on fixed cost absorption.

NB Timberlands experienced no recordable safety incidents among contractors and one minor recordable incident involving an employee during the second quarter of 2012.



## Maine Timberlands

Maine Timberlands owns and operates approximately 310,000 acres of freehold timberlands and is operated exclusively by third-party contractors.

The table below summarizes operating and financial results for Maine Timberlands:

	Three Months Ended June 30, 2012			Three Months Ended June 25, 2011		
	Harvest (000s m <sup>3</sup> )	Sales (000s m <sup>3</sup> )	Results (\$000s)	Harvest (000s m <sup>3</sup> )	Sales (000s m <sup>3</sup> )	Results (\$000s)
Softwood	20.4	21.6	\$ 1,176	11.7	11.8	\$ 627
Hardwood	8.4	9.3	550	5.8	6.7	380
Biomass	4.4	4.4	34	2.1	2.1	13
	<b>33.2</b>	<b>35.3</b>	<b>1,760</b>	19.6	20.6	1,020
Other sales			105			86
Net sales			\$ 1,865			\$ 1,106
Adjusted EBITDA			\$ (7)			\$ (148)
Adjusted EBITDA margin			—%			(13)%

	Six Months Ended June 30, 2012			Six Months Ended June 25, 2011		
	Harvest (000s m <sup>3</sup> )	Sales (000s m <sup>3</sup> )	Results (\$000s)	Harvest (000s m <sup>3</sup> )	Sales (000s m <sup>3</sup> )	Results (\$000s)
Softwood	96.4	96.2	\$ 5,384	70.0	70.0	\$ 3,685
Hardwood	28.2	28.9	1,773	16.4	17.8	1,045
Biomass	5.0	5.0	53	6.6	6.6	57
	<b>129.6</b>	<b>130.1</b>	<b>7,210</b>	93.0	94.4	4,787
Other sales			148			144
Net sales			\$ 7,358			\$ 4,931
Adjusted EBITDA			\$ 1,801			\$ 1,081
Adjusted EBITDA margin			24%			22%

Softwood, hardwood and biomass shipments were 22 thousand m<sup>3</sup>, 9 thousand m<sup>3</sup> and 4 thousand m<sup>3</sup>, respectively, for the second quarter of 2012. Approximately 52% was sold as sawlogs, 35% as pulpwood and 13% as biomass. This compares to 50% sold as sawlogs, 40% as pulpwood and 10% as biomass in the second quarter of 2011.

Net sales for the second quarter of 2012 were \$1.9 million (2011 – \$1.1 million) with an average selling price across all products of \$49.90 per m<sup>3</sup>, comparable to the average selling price of \$49.61 per m<sup>3</sup> during the second quarter of 2011. Strategies implemented by Acadian have allowed for improved contractor availability which, together with favourable operating conditions, resulted in increased sales volume. Net sales for the first six months ended June 30, 2012 were \$7.4 million, an increase of \$2.4 million over the first half of 2011.

Costs for the second quarter were \$1.9 million (2011 – \$1.3 million). Variable costs per m<sup>3</sup> increased 7% in Canadian dollar terms due to changes in contractor rates driven by increases in fuel costs and greater distances from the harvest site to mill delivery locations.

Adjusted EBITDA for the second quarter was nil, compared to negative \$0.1 million in the comparable period of 2011. Adjusted EBITDA margin was 0% in the second quarter of 2012 as compared to negative 13% during the second quarter of 2011.

We are pleased to report that during the second quarter of 2012, Maine Timberlands experienced no recordable safety incidents among employees or contractors.

## Financial Position

As at June 30, 2012, Acadian's balance sheet consisted of total assets of \$287.5 million (December 31, 2011 – \$289.0 million), represented primarily by timber, land, roads and other fixed assets of \$265.0 million (December 31, 2011 – \$264.8 million) with the balance in cash and current assets of \$14.2 million (December 31, 2011 – \$15.0 million), deferred income tax assets of \$2.1 million (December 31, 2011 – \$3.0 million), and intangible assets of \$6.1 million (December 31, 2011 – \$6.1 million). Timber has been recorded at fair value as determined through independent third party appraisal at December 31, 2011 and adjusted for growth estimates and harvest during the six months ended June 30, 2012. Reforestation costs have been expensed as incurred.

## LIQUIDITY AND CAPITAL RESOURCES

### Liquidity

Acadian's principal sources of liquidity include cash earned from operations and a US\$10.0 million revolving credit facility which was undrawn at June 30, 2012. These sources, combined with existing cash and cash equivalents, are expected to allow the Company to meet its operating, debt service, capital expenditure and dividend requirements. As indicated previously, due to the seasonal nature of our business, it is typical that cash reserves are generated in the first quarter of the year and are then drawn down during periods such as the second quarter when harvesting conditions are not ideal. This seasonal influence was less pronounced during the second quarter of this year due to the sales carried over from the first quarter under the VMI program.

The Company expects to pay quarterly dividends to the extent determined prudent by the Company's Board of Directors.

Management will continue to assess financing alternatives which may include the issuance of additional shares and debt when funding requirements such as potential acquisitions and debt maturities, present themselves.

### Capital Resources

#### *Borrowings*

In February 2011, Acadian refinanced its Canadian and U.S. dollar denominated loan facilities through the entering into of a first mortgage loan agreement with Metropolitan Life Insurance Company which will mature on March 1, 2016. This agreement established a revolving credit facility of up to US\$10.0 million (the "Revolving Facility") for general corporate purposes and a term credit facility in an amount up to US\$72.5 million (the "Term Facility"). The Term Facility bears interest at a fixed rate of 3.97%. The Revolving Facility bears interest at floating rates based on 30 or 90 day LIBOR plus applicable margin.

As at June 30, 2012, Acadian has borrowings of US\$72.5 million under the Term Facility and nil under the Revolving Facility.

As security for these facilities, Acadian has granted the lenders a security interest over all of its assets. The facilities are subject to customary terms and conditions for borrowings of this nature, including limits on incurring additional indebtedness, granting liens or selling assets without the consent of the lenders. The credit facilities are also subject to the maintenance of a maximum ratio of loan-to-appraised value and Acadian is in compliance as of June 30, 2012.

#### *Outstanding Shares*

As at June 30, 2012, 16,731,216 common shares were issued and outstanding. The Company is authorized to issue an unlimited number of shares of the same class with equal rights and privileges. Shareholders are entitled to receive dividends as and when declared by the Directors of the Company and are entitled to one vote per share on all matters to be voted on by shareholders at each meeting of shareholders.

As at June 30, 2012, Brookfield Asset Management Inc. and its affiliates (collectively "Brookfield") owned 7,513,262 common shares. Brookfield's ownership interest is approximately 45% of the outstanding common shares of Acadian.

## MARKET OUTLOOK

The following contains forward-looking statements about Acadian Timber Corp.'s market outlook for the remainder of fiscal 2012. Reference should be made to "Forward-looking Statements" on page 16. For a description of material factors that could cause actual results to differ materially from the forward-looking statements in the following, please see the Risk Factors section of Acadian's most recent Annual Report and Annual Information Form available on our website at [www.acadiantimber.com](http://www.acadiantimber.com) or [www.sedar.com](http://www.sedar.com).

The U.S. housing market appears to be gradually gaining momentum. Milder than usual weather in the Northeast and Midwest during the seasonally slow winter months, modest gains in employment, increased household formations and resurgent demand for apartments has led to a significant improvement in new construction and sales during the first six months of 2012. Single-family starts are 20% ahead of their year-ago pace through June with multi-family starts up an impressive 45%. As well, the inventory of existing homes for sale declined by 20% year-over-year in June and home prices have firmed up. We believe the first half of 2012 has been a promising start to the recovery of the U.S. housing market, but we continue to expect this recovery to be gradual with normalization of home inventories and recovery of new home construction to trend levels not expected before 2014-2015.

Our outlook for the remainder of 2012 and into 2013 remains cautiously optimistic as demand for spruce-fir sawlogs continues to be reasonably strong with most of Acadian's softwood sawmilling customers maintaining active operations. Markets for hardwood sawlogs remain stable and appear to have a similar outlook for the foreseeable future.

Markets for hardwood pulpwood are reasonably strong with Acadian's major hardwood pulp customers all operating and actively competing for deliveries suggesting prices will remain stable through the remainder of 2012. Softwood pulpwood markets have become increasingly soft as there has been an ample supply of sawmill residuals and too little demand from regional pulp mills due to mill closures. This is particularly true in our New Brunswick operations where the provincial government has responded to the oversupply situation by allowing Crown licensees to leave softwood pulpwood in the woods as an interim solution until markets improve. We expect markets for softwood pulpwood will be very challenging for the remainder of 2012 and expect prices to continue to soften. However, this will not significantly affect Acadian's financial performance as softwood pulpwood typically accounts for only 7 – 8% of total sales and an even smaller proportion of cash flows.

Biomass markets continue to face significant market challenges. Cogeneration plants associated with manufacturing facilities are generally in good shape, but stand-alone wood-to-energy plants continue to suffer from depressed prices for electricity and decade-low prices for natural gas. Despite this challenging market environment, Acadian continues to be able to sell all of its biomass with a stable price outlook.

## SUPPLEMENTAL INFORMATION

This supplemental information contains information required by applicable continuous disclosure guidelines and is provided to facilitate additional analysis.

### Selected Consolidated Quarterly Information

The table below sets forth selected consolidated quarterly information for the current and last seven quarters. See "Additional Quarterly Information" section for the segmented quarterly results.

	2012		2011				2010	
<i>(CAD thousands, except per share data and where indicated)</i>	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3
Sales volume (000s m <sup>3</sup> )	306	352	284	341	243	426	382	346
Net sales	\$ 14,257	\$ 18,648	\$ 15,139	\$ 17,535	\$ 11,723	\$ 21,756	\$ 20,581	\$ 17,820
Adjusted EBITDA	2,196	4,770	3,843	3,811	608	7,265	6,393	4,672
Free cash flow	2,087	4,035	2,239	3,183	(37)	7,052	5,358	3,608
Net income (loss)	575	4,368	11,427	(341)	(261)	2,934	2,622	3,039
Per share - basic and diluted	\$ 0.03	\$ 0.26	\$ 0.68	\$ (0.02)	\$ (0.02)	\$ 0.18	\$ 0.16	\$ 0.18

## Critical Accounting Policies and Estimates

The preparation of financial statements in accordance with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expense during the reported period. The critical estimates and judgements applied in preparing Acadian's financial statements affect the assessment of net recoverable amounts, net realizable values and fair values, depreciation rates and useful lives, determination of functional currency and the selection of accounting policies.

The critical estimates and judgements made in the preparation of Acadian's financial statements include, among other things, future prices and margins, future sales volumes, future harvest rates and sustainable yields, and discount rates utilized in the valuation of Acadian's timber, roads and land. In making estimates and judgements, management relies on external information and observable conditions where possible, supplemented by internal analysis as required. These estimates and judgements have been applied in a manner consistent with prior periods and there are no known trends, commitments, events or uncertainties that we believe will materially affect the methodology or assumptions utilized in making these estimates and judgements in these consolidated financial statements. Actual results could differ from those estimates. For further reference on critical accounting policies, see our significant accounting policies contained in Note 2 of Acadian's 2011 annual report.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

## Related Party Transactions

In the normal course of operations, the Company enters into various transactions on market terms with related parties which have been measured at exchange value and recognized in the consolidated financial statements. The Company has one significant related party, Brookfield. As at June 30, 2012, Brookfield owned 7,513,262 common shares, representing approximately 45% of the outstanding shares of the Company. Acadian is also a related party of Twin Rivers Paper Company ("Twin Rivers") as a result of their common significant shareholder.

A summary of the significant related party transactions is provided below.

- a) Upon inception Acadian became party to fibre supply agreements whereby Acadian agreed to provide fibre to Twin Rivers and Brookfield for periods of up to 20 years. In addition, Acadian agreed to administer certain licenses on behalf of Twin Rivers. On September 28, 2011, Acadian and Brookfield terminated their fibre supply agreement coinciding with Brookfield's sale of their Maine paper mill to a third party. On January 9, 2012, Acadian entered into the Fibre Supply Agreement Modification Term Sheet ("Term Sheet") with Twin Rivers which will be effective January 1, 2013. The amendment to the pricing mechanism for the fibre supply agreement will be subject to minimum volumes of outside purchases for both tree length and sawlogs. Total sales to Twin Rivers and Brookfield during the three months ended June 30, 2012 totaled \$7.2 million and \$nil, respectively, which represented 41% of Acadian's consolidated total sales (2011 – \$3.6 million and nil, respectively, or 26% of total sales). Included in accounts receivable at June 30, 2012 is \$2.0 million related to these agreements (June 25, 2011 – \$3.3 million). Total sales to Twin Rivers and Brookfield for the six-month period ended June 30, 2012 amounted to \$12.7 million (2011 – \$12.5 million) and nil (2011 – \$0.7 million), respectively.

On February 10, 2012, Acadian entered into the Vendor Inventory Management Agreement ("VMI") with Twin Rivers that is effective for the period from the date of the agreement to May 31, 2012 and from January 1, 2013 to May 31, 2013. This agreement provides that Acadian will deliver logs to agreed upon locations and Twin Rivers will purchase those logs before the end of each effective period at prices as set out in the fibre supply agreement and Term Sheet and that Twin Rivers will be responsible for all of Acadian's costs related to carrying the inventory. On March 6, 2012, Acadian entered into a lease agreement with Twin Rivers to store logs delivered under the VMI on their property.

- b) Maine Timberlands rented space in a shared office building from a wholly-owned subsidiary of Brookfield, which also provides certain administrative services to Maine Timberlands. Effective September 29, 2011, Maine Timberlands rents space from a third party. Total costs paid for these services were \$4 thousand and \$8 thousand during the three and six-month periods ended June 25, 2011, respectively.

- c) Acadian has entered into an agreement with Brookfield whereby Brookfield will provide a number of administrative and advisory services to Acadian. Total fees for services provided in the three and six months ended June 30, 2012 totaled \$0.6 million (2011 – \$0.5 million) and \$1.2 million (2011 – \$1.1 million), respectively. All fees have been fully paid in accordance with the services agreement.
- d) On October 14, 2010, Acadian entered into an agreement with Metropolitan Life Insurance Company to refinance existing debt obligations maturing February 28, 2011 at fixed rates determined as US treasury yield plus margin. To mitigate market risk of US treasury yields changing prior to closing of the loan, Brookfield entered into a rate lock agreement on Acadian's behalf whereby Acadian assumed the settlement proceeds upon maturity. The derivative asset related to this agreement was settled on February 1, 2011 for proceeds of \$1.3 million.

### Contractual Obligations

The Company has no material capital or operating lease obligations; however, it has one significant contractual obligation related to the supply of fibre to a related party and the provision of management services under a Crown License Agreement at the direction of a related party. See Related Party Transactions for further discussion for further discussion of the contractual obligation related to supply of fibre.

A summary of the Company's debt obligations is as follows:

<i>(CAD thousands)</i>	Total Available	Payments Due by Period				
		Total	Less Than One Year	1 to 3 Years	4 to 5 Years	After 5 Years
<b>Debt</b>						
Term facility <sup>1</sup>	\$ 73,711	\$ 73,711	\$ —	\$ —	\$ 73,711	\$ —
Revolving facility	10,167	—	—	—	—	—
	\$ 83,878	\$ 73,711	\$ —	\$ —	\$ 73,711	\$ —
Interest payments <sup>2</sup>		\$ 10,719	\$ 2,197	\$ 8,057	\$ 465	\$ —

1. Represents principal of a U.S. dollar denominated term loan with a Canadian to U.S. dollar conversion of 1.0167, excluding the unamortized deferred financing costs;
2. Interest payment was determined assuming a fixed interest rate at 3.97% with a Canadian to U.S. dollar conversion of 1.0167.

## Additional Quarterly Information

The tables below set forth additional quarterly information for the last current eight quarters by reportable segment:

### NB Timberlands

	2012 Q2			2012 Q1			2011 Q4			2011 Q3		
	Harvest	Sales	Results	Harvest	Sales	Results	Harvest	Sales	Results	Harvest	Sales	Results
	(000s m <sup>3</sup> )	(000s m <sup>3</sup> )	(\$000s)	(000s m <sup>3</sup> )	(000s m <sup>3</sup> )	(\$000s)	(000s m <sup>3</sup> )	(000s m <sup>3</sup> )	(\$000s)	(000s m <sup>3</sup> )	(000s m <sup>3</sup> )	(\$000s)
Softwood	54.2	130.4	\$ 6,161	155.5	82.2	\$ 4,161	80.3	78.2	\$ 4,195	98.0	99.0	\$ 5,174
Hardwood	91.9	94.0	5,667	93.2	114.7	6,985	93.9	80.6	4,952	121.1	119.5	6,886
Biomass	46.3	46.3	748	59.8	59.8	1,120	55.3	55.3	1,145	60.3	60.3	795
	192.4	270.7	12,576	308.5	256.7	12,266	229.5	214.1	10,292	279.4	278.8	12,855
Other sales			(184)			889			986			1,418
Net sales			\$ 12,392			\$ 13,155			\$ 11,278			\$ 14,273
Adjusted EBITDA			\$ 2,485			\$ 3,116			\$ 3,301			\$ 3,410
Adjusted EBITDA margin			20%			24%			29%			24%

### Maine Timberlands

	2012 Q2			2012 Q1			2011 Q4			2011 Q3		
	Harvest	Sales	Results	Harvest	Sales	Results	Harvest	Sales	Results	Harvest	Sales	Results
	(000s m <sup>3</sup> )	(000s m <sup>3</sup> )	(\$000s)	(000s m <sup>3</sup> )	(000s m <sup>3</sup> )	(\$000s)	(000s m <sup>3</sup> )	(000s m <sup>3</sup> )	(\$000s)	(000s m <sup>3</sup> )	(000s m <sup>3</sup> )	(\$000s)
Softwood	20.4	21.6	\$ 1,176	76.0	74.6	\$ 4,208	47.4	47.3	\$ 2,527	43.8	44.1	\$ 2,283
Hardwood	8.4	9.3	550	19.8	19.6	1,223	21.4	20.3	1,266	14.0	13.8	781
Biomass	4.4	4.4	34	0.6	0.6	19	1.9	1.9	18	4.0	4.0	41
	33.2	35.3	1,760	96.4	94.8	5,450	70.7	69.5	3,811	61.8	61.9	3,105
Other sales			105			43			50			157
Net sales			\$ 1,865			\$ 5,493			\$ 3,861			\$ 3,262
Adjusted EBITDA			\$ (7)			\$ 1,808			\$ 878			\$ 549
Adjusted EBITDA margin			—%			33%			23%			17%

### Corporate

	2012 Q2			2012 Q1			2011 Q4			2011 Q3		
	Harvest	Sales	Results	Harvest	Sales	Results	Harvest	Sales	Results	Harvest	Sales	Results
	(000s m <sup>3</sup> )	(000s m <sup>3</sup> )	(\$000s)	(000s m <sup>3</sup> )	(000s m <sup>3</sup> )	(\$000s)	(000s m <sup>3</sup> )	(000s m <sup>3</sup> )	(\$000s)	(000s m <sup>3</sup> )	(000s m <sup>3</sup> )	(\$000s)
Softwood	—	—	\$ —	—	—	\$ —	—	—	\$ —	—	—	\$ —
Hardwood	—	—	—	—	—	—	—	—	—	—	—	—
Biomass	—	—	—	—	—	—	—	—	—	—	—	—
	—	—	—	—	—	—	—	—	—	—	—	—
Other sales			—			—			—			—
Net sales			\$ —			\$ —			\$ —			\$ —
Adjusted EBITDA			\$ (281)			\$ (154)			\$ (336)			\$ (148)
Adjusted EBITDA margin			n/a			n/a			n/a			n/a

NB Timberlands

	2011 Q2			2011 Q1			2010 Q4			2010 Q3		
	Harvest	Sales	Results	Harvest	Sales	Results	Harvest	Sales	Results	Harvest	Sales	Results
	(000s m <sup>3</sup> )	(000s m <sup>3</sup> )	(\$000s)	(000s m <sup>3</sup> )	(000s m <sup>3</sup> )	(\$000s)	(000s m <sup>3</sup> )	(000s m <sup>3</sup> )	(\$000s)	(000s m <sup>3</sup> )	(000s m <sup>3</sup> )	(\$000s)
Softwood	88.9	96.3	\$ 5,131	165.9	156.3	\$ 7,583	95.5	109.5	\$ 5,667	94.1	98.5	\$ 5,150
Hardwood	87.6	91.6	5,315	137.6	126.6	7,606	131.8	136.3	8,233	102.0	96.5	5,587
Biomass	34.2	34.2	472	69.7	69.7	1,163	55.2	55.1	572	68.1	68.2	705
	210.7	222.1	10,918	373.2	352.6	16,352	282.5	300.9	14,472	264.2	263.2	11,442
Other sales			(301)			1,579			1,975			1,828
Net sales			\$ 10,617			\$ 17,931			\$ 16,447			\$ 13,270
Adjusted EBITDA			\$ 1,139			\$ 6,355			\$ 5,628			\$ 3,594
Adjusted EBITDA margin			11%			35%			34%			27%

Maine Timberlands

	2011 Q2			2011 Q1			2010 Q4			2010 Q3		
	Harvest	Sales	Results	Harvest	Sales	Results	Harvest	Sales	Results	Harvest	Sales	Results
	(000s m <sup>3</sup> )	(000s m <sup>3</sup> )	(\$000s)	(000s m <sup>3</sup> )	(000s m <sup>3</sup> )	(\$000s)	(000s m <sup>3</sup> )	(000s m <sup>3</sup> )	(\$000s)	(000s m <sup>3</sup> )	(000s m <sup>3</sup> )	(\$000s)
Softwood	11.7	11.8	\$ 627	58.3	58.2	\$ 3,058	55.7	55.6	\$ 2,890	58.4	58.4	\$ 3,102
Hardwood	5.8	6.7	380	10.6	11.1	665	17.2	19.1	1,135	23.1	21.3	1,275
Biomass	2.1	2.1	13	4.5	4.5	44	6.1	6.3	59	3.0	2.9	35
	19.6	20.6	1,020	73.4	73.8	3,767	79.0	81.0	4,084	84.5	82.6	4,412
Other sales			86			58			50			138
Net sales			\$ 1,106			\$ 3,825			\$ 4,134			\$ 4,550
Adjusted EBITDA			\$ (148)			\$ 1,229			\$ 1,208			\$ 1,246
Adjusted EBITDA margin			(13)%			32%			29%			27%

Corporate

	2011 Q2			2011 Q1			2010 Q4			2010 Q3		
	Harvest	Sales	Results	Harvest	Sales	Results	Harvest	Sales	Results	Harvest	Sales	Results
	(000s m <sup>3</sup> )	(000s m <sup>3</sup> )	(\$000s)	(000s m <sup>3</sup> )	(000s m <sup>3</sup> )	(\$000s)	(000s m <sup>3</sup> )	(000s m <sup>3</sup> )	(\$000s)	(000s m <sup>3</sup> )	(000s m <sup>3</sup> )	(\$000s)
Softwood	—	—	\$ —	—	—	\$ —	—	—	\$ —	—	—	\$ —
Hardwood	—	—	—	—	—	—	—	—	—	—	—	—
Biomass	—	—	—	—	—	—	—	—	—	—	—	—
Other sales	—	—	—	—	—	—	—	—	—	—	—	—
Net sales			\$ —			\$ —			\$ —			\$ —
Adjusted EBITDA			\$ (383)			\$ (319)			\$ (443)			\$ (168)
Adjusted EBITDA margin			n/a			n/a			n/a			n/a

## Forward-Looking Statements

*This interim management's discussion and analysis ("MD&A") contains forward-looking information within the meaning of applicable Canadian securities laws that involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of Acadian Timber Corp. and its subsidiaries (collectively, "Acadian"), or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward looking statements. When used in this MD&A such statements may contain such words as "may," "will," "intend," "should," "expect," "believe," "outlook," "predict," "remain," "anticipate," "estimate," "potential," "continue," "plan," "could," "might," "project," "targeting" or the negative of these terms or other similar terminology. Forward-looking information in this MD&A includes, without limitation, statements made in sections entitled "Free Cash Flow," "Market Conditions," "Liquidity and Capital Resources" and "Market Outlook," and other statements regarding management's beliefs, intentions, results, performance, goals, achievements, future events, plans and objectives, business strategy, access to capital, liquidity and trading volumes, dividends, taxes, capital expenditures, market trends and similar statements concerning anticipated future events, results, achievements, circumstances, performance or expectations that are not historical facts. These statements reflect management's current expectations regarding future events and operating performance, are based on information currently available to management and speak only as of the date of this MD&A. All forward-looking statements in this MD&A are qualified by these cautionary statements. Forward-looking statements involve significant risks and uncertainties, should not be read as guarantees of future performance or results, should not be unduly relied upon, and will not necessarily be accurate indications of whether or not such results will be achieved. Factors that could cause actual results to differ materially from the results discussed in the forward-looking statements include, but are not limited to: general economic and market conditions; product demand; concentration of customers; commodity pricing; interest rate and foreign currency fluctuations; seasonality; weather and natural conditions; regulatory, trade or environmental policy changes; changes in Canadian income tax law; economic situation of key customers; and other factors discussed under the heading "Risk Factors" in each of the Annual Information Form of Acadian dated March 28, 2012 and the Management Information Circular of Acadian dated March 28, 2012, and other filings of Acadian made with securities regulatory authorities available on SEDAR at [www.sedar.com](http://www.sedar.com). Forward-looking information is based on various material factors or assumptions, which are based on information currently available to Acadian. Material factors or assumptions that were applied in drawing a conclusion or making an estimate set out in the forward-looking information contained herein may include, but are not limited to: anticipated financial performance; business prospects; strategies; regulatory developments; exchange rates; the sufficiency of budgeted capital expenditures in carrying out planned activities; the availability and cost of labour and services and the ability to obtain financing on acceptable terms, which are subject to change based on commodity prices, market conditions for timber and wood products, and the economic situation of key customers. Readers are cautioned that the preceding list of material factors or assumptions is not exhaustive. Although the forward-looking statements contained in this MD&A are based upon what management believes are reasonable assumptions, Acadian cannot assure readers that actual results will be consistent with these forward looking statements. The forward-looking statements contained in this MD&A are made as of the date of this MD&A, and should not be relied upon as representing Acadian's views as of any date subsequent to the date of this MD&A. Acadian Timber Corp. assumes no obligation to update or revise these forward-looking statements to reflect new information, events, circumstances or otherwise, except as may be required by applicable law.*



# Interim Consolidated Statements of Net Income

(unaudited)

(CAD thousands)	Note	Three Months Ended		Six Months Ended	
		June 30, 2012	June 25, 2011	June 30, 2012	June 25, 2011
Net sales		<b>\$14,257</b>	\$11,723	<b>\$32,905</b>	\$33,479
Operating costs and expenses					
Cost of sales		<b>10,378</b>	9,237	<b>22,825</b>	22,224
Selling, administration and other		<b>1,536</b>	1,682	<b>2,971</b>	3,187
Reforestation		<b>162</b>	293	<b>162</b>	293
Depreciation and amortization		<b>136</b>	135	<b>273</b>	272
		<b>12,212</b>	11,347	<b>26,231</b>	25,976
Operating earnings		<b>2,045</b>	376	<b>6,674</b>	7,503
Interest expense, net		<b>(743)</b>	(737)	<b>(1,458)</b>	(1,677)
Other items					
Fair value adjustments		<b>808</b>	1,235	<b>407</b>	(398)
Unrealized exchange gain (loss) on long-term debt		<b>(1,399)</b>	(450)	<b>370</b>	(987)
Gain on sale of timberlands		<b>15</b>	97	<b>19</b>	98
Earnings before income taxes		<b>726</b>	521	<b>6,012</b>	4,539
Deferred tax expense	7	<b>(151)</b>	(782)	<b>(1,069)</b>	(1,866)
Net income (loss) for the period		<b>\$ 575</b>	\$ (261)	<b>\$ 4,943</b>	\$ 2,673
Net income (loss) per share - basic and diluted		<b>\$ 0.03</b>	\$ (0.02)	<b>\$ 0.30</b>	\$ 0.16

See accompanying notes to interim consolidated financial statements.

# Interim Consolidated Statements of Comprehensive Income

(unaudited)

	Three Months Ended		Six Months Ended	
	June 30, 2012	June 25, 2011	June 30, 2012	June 25, 2011
<i>(CAD thousands)</i>				
Net income (loss)	\$ 575	\$ (261)	\$ 4,943	\$ 2,673
Other comprehensive income (loss):				
Unrealized foreign currency translation (loss)	1,655	704	(417)	(232)
Amortization of derivatives designated as cash flow hedges	(49)	(77)	(98)	(222)
Comprehensive income	\$ 2,181	\$ 366	\$ 4,428	\$ 2,219

See accompanying notes to interim consolidated financial statements.

# Interim Consolidated Balance Sheets

(unaudited)

<i>As at</i> <i>(CAD thousands)</i>	Note	<b>June 30,</b> <b>2012</b>	December 31, 2011
<b>Assets</b>			
Current assets			
Cash and cash equivalents		<b>\$ 6,128</b>	\$ 4,019
Accounts receivable and other assets	5	<b>7,112</b>	8,726
Inventory		<b>936</b>	2,263
		<b>14,176</b>	15,008
Timber	10	<b>231,830</b>	231,370
Land, roads and other fixed assets		<b>33,193</b>	33,438
Intangible assets		<b>6,140</b>	6,140
Deferred income tax asset	7	<b>2,140</b>	3,038
		<b>\$ 287,479</b>	\$ 288,994
<b>Liabilities and shareholders' equity</b>			
Current liabilities			
Accounts payable and accrued liabilities		<b>\$ 5,740</b>	\$ 4,534
Dividends payable to shareholders		<b>3,451</b>	3,451
		<b>9,191</b>	7,985
Long-term debt	3	<b>72,832</b>	73,079
Deferred income tax liability	7	<b>21,572</b>	21,572
Shareholders' equity	4	<b>183,884</b>	186,358
		<b>\$ 287,479</b>	\$ 288,994

See accompanying notes to interim consolidated financial statements.

# Interim Consolidated Statements of Changes in Equity

(unaudited)

<i>Six Months Ended June 30, 2012</i> <i>(CAD thousands)</i>	Common Share Capital	Retained Earnings	Revaluation Surplus	Currency Translation	Cash Flow Hedges	Shareholders' Equity
Balance as at December 31, 2011	\$ 140,067	\$ 43,651	\$ 2,185	\$ (358)	\$ 813	\$ 186,358
Changes in period						
Net income	—	4,943	—	—	—	4,943
Other comprehensive loss	—	—	—	(417)	(98)	(515)
Shareholders' dividends declared	—	(6,902)	—	—	—	(6,902)
Balance as at June 30, 2012	\$ 140,067	\$ 41,692	\$ 2,185	\$ (775)	\$ 715	\$ 183,884

See accompanying notes to interim consolidated financial statements.

<i>Six Months Ended June 25, 2011</i> <i>(CAD thousands)</i>	Common Share Capital	Retained Earnings	Revaluation Surplus	Currency Translation	Cash Flow Hedges	Shareholders' Equity
Balance as at December 31, 2010	\$ 140,067	\$ 43,696	\$ 2,354	\$ (2,917)	\$ 1,134	\$ 184,334
Changes in period						
Net income	—	2,673	—	—	—	2,673
Other comprehensive income	—	—	—	(232)	(222)	(454)
Shareholders' dividends declared	—	(6,902)	—	—	—	(6,902)
Balance as at June 25, 2011	\$ 140,067	\$ 39,467	\$ 2,354	\$ (3,149)	\$ 912	\$ 179,651

See accompanying notes to interim consolidated financial statements.

# Interim Consolidated Statements of Cash Flows

(unaudited)

(CAD thousands)	Note	Three Months Ended		Six Months Ended	
		June 30, 2012	June 25, 2011	June 30, 2012	June 25, 2011
Cash provided by (used for):					
<b>Operating activities</b>					
Net income (loss)		\$ 575	\$ (261)	\$ 4,943	\$ 2,673
Adjustments to net income:					
Deferred tax expense	7	151	782	1,069	1,866
Depreciation and amortization		136	135	273	272
Fair value adjustments		(808)	(1,235)	(407)	398
Unrealized exchange (gain) loss on long-term debt		1,399	450	(370)	987
Interest expense, net		743	737	1,458	1,677
Interest paid, net		(16)	(639)	(736)	(844)
Gain on sale of timberlands		(15)	(97)	(19)	(98)
		2,165	(128)	6,211	6,931
Net change in non-cash working capital balances and other		1,008	(1,264)	2,889	721
		3,173	(1,392)	9,100	7,652
<b>Financing activities</b>					
Borrowing on term facility	3	—	—	—	70,608
Repayment of bank term credit facility and term loan	3	—	—	—	(73,639)
Deferred financing costs	3	—	—	—	(1,205)
Dividends paid to shareholders		(3,451)	(3,451)	(6,902)	(4,287)
		(3,451)	(3,451)	(6,902)	(8,523)
<b>Investing activities</b>					
Additions to timber, land, roads, and other fixed assets		(95)	(8)	(110)	(16)
Proceeds from sale of timberlands		17	99	21	100
		(78)	91	(89)	84
Increase (decrease) in cash and cash equivalents during the period		\$ (356)	\$ (4,752)	\$ 2,109	\$ (787)
Cash and cash equivalents, beginning of period		6,484	11,298	4,019	7,333
<b>Cash and cash equivalents, end of period</b>		<b>\$ 6,128</b>	<b>\$ 6,546</b>	<b>\$ 6,128</b>	<b>\$ 6,546</b>

See accompanying notes to interim consolidated financial statements.

# Notes to the Interim Condensed Consolidated Financial Statements

(unaudited) (All figures in Canadian dollars unless otherwise stated)

## NOTE 1. GENERAL

Acadian Timber Corp. (the "Corporation") is governed by the Canada Business Corporation Act pursuant to articles of arrangement dated January 1, 2010. The Corporation is a reporting issuer and its common shares are publicly traded on the Toronto Stock Exchange under the stock symbol "ADN". The principal and head office of the Corporation is located at Suite 458, 550 Burrard Street, Bentall V, Vancouver, British Columbia, V6C 2B5.

The Corporation and all of its consolidated operations, collectively "Acadian", owns and manages approximately 764,000 acres of freehold timberlands in New Brunswick ("NB Timberlands"), approximately 310,000 acres of freehold timberlands in Maine ("Maine Timberlands") and provides management services relating to approximately 1.3 million acres of Crown licensed timberlands. Acadian also owns and operates a forest nursery in Second Falls, New Brunswick. Acadian's products include softwood and hardwood sawlogs, pulpwood and biomass by-products, sold to approximately 90 regional customers.

Acadian's operations are subject to seasonal variations, and as a result Acadian's operating results vary from quarter to quarter. Harvesting activity can be compromised by inaccessibility to some sites during wet seasons resulting in decreased harvest levels. Results of one quarter will not be indicative of results that may be achieved in other quarters or for the full year.

## NOTE 2. SIGNIFICANT ACCOUNTING POLICIES

These interim condensed consolidated financial statements have been prepared in accordance with International Accounting Standard ("IAS") 34, *Interim Financial Reporting*, as issued by the International Accounting Standards Board ("IASB") and using the accounting policies adopted and disclosed in Note 2 of Acadian's 2011 annual report. These interim condensed consolidated financial statement should be read in conjunction with the Acadian's 2011 annual report.

These interim condensed consolidated financial statements were authorized for issuance by the Board of Directors of Acadian on July 31, 2012.

### Future Accounting Policies

#### *IAS 1 Presentation of Financial Statements*

In June 2011, the IASB amended IAS 1 by revising how certain items are presented in other comprehensive income ("OCI"). Items within OCI that may be reclassified to profit and loss will be presented separately from items that will not be reclassified. The standard is effective for financial years beginning on or after July 1, 2012, with early adoption permitted. Acadian is in the process of assessing the impact of the new standard on its consolidated financial statements.

#### *IFRS 9 Financial Instruments: Classification and Measurement*

In November 2009, the IASB issued IFRS 9, as the first part of its project to replace IAS 39, *Financial Instruments: Recognition and Measurement*. IFRS 9 currently prescribes that financial assets are measured at amortized cost or fair value on the basis of how an entity manages its financial instruments in the context of its business model and the contractual cash flow characteristics of the financial assets. The classification and measurement for financial liabilities remains generally unchanged, however, revisions have been made in the accounting for changes in fair value of a financial liability attributable to changes in the credit risk of that liability. The other phases of this project which are currently under development include impairment and hedge accounting. IFRS 9 is effective for annual periods beginning on or after January 1, 2013. Acadian is in the process of assessing the impact of the new standard on its consolidated financial statements in conjunction with the completion of the other phases of this project.

#### *IFRS 10 Consolidated Financial Statements*

In May 2011, the IASB issued IFRS 10, which replaces portions of IAS 27, *Consolidated and Separate Financial Statements*, and interpretation SIC-12, *Consolidation – Special Purpose Entities*. The key features of IFRS 10 include consolidation using a single control model, definition of control, considerations on power, and continuous reassessment. IFRS 10 is effective for annual periods beginning on or after January 1, 2013, and early adoption is permitted. Acadian is in the process of assessing the impact of the new standard on its consolidated financial statements.

### *IFRS 11 Joint Arrangements*

In May 2011, the IASB issued IFRS 11, which replaces IAS 31, *Interest in Joint Ventures*, and SIC-31, *Jointly Controlled Entities – Non-Monetary Contributions by Venturers*. IFRS 11 requires joint arrangements to be classified as either joint operations or joint ventures. The structure of the joint arrangement is no longer the most significant factor when classifying the joint arrangement as either a joint operation or a joint venture. In addition, the option to account for joint ventures (previously called jointly controlled entities) using proportionate consolidation is removed. Venturers transition the accounting for joint ventures from the proportionate consolidation method to the equity method by aggregating the carrying values of the proportionately consolidated assets and liabilities into a single line item. These amendments are effective for annual periods beginning on or after January 1, 2013, and early adoption is permitted. Acadian does not believe IFRS 11 will have a material impact on its consolidated financial statements.

### *IFRS 12 Disclosure of Involvement with Other Entities*

In May 2011, the IASB issued IFRS 12, which requires a parent company to disclose information about significant judgments and assumptions it has made in determining whether it has control, joint control, or significant influence over another entity and the type of joint arrangement when the arrangement has been structured through a separate vehicle. An entity should also provide these disclosures when changes in facts and circumstances affect the entity's conclusion during the reporting period. This standard is effective for annual periods beginning on or after January 1, 2013, and early adoption is permitted. Acadian does not believe IFRS 12 will have a material impact on its consolidated financial statements.

### *IAS 27 Separate Financial Statements*

In May 2011, the IASB reissued IAS 27 as the consolidation guidance is now included in IFRS 10. The amended IAS 27 prescribes the accounting and disclosure requirements for investments in subsidiaries, joint ventures and associates when an entity prepares separate (non-consolidated) financial statements. These amendments are effective for annual periods beginning on or after January 1, 2013, and early adoption is permitted. Acadian does not believe IAS 27 will have a material impact on its consolidated financial statements.

### *IAS 28 Investments in Associates and Joint Ventures*

In May 2011, the IASB amended IAS 28 as a result of issuing IFRS 10, IFRS 11 and IFRS 12. The amended IAS 28 prescribes the accounting guidance for investments in associates and sets out the requirements for the application of the equity method when accounting for investments in associates and joint ventures. The amended IAS 28 will be applied by all entities that are investors with joint control of, or significant influence over, an investee. These amendments are effective for annual periods beginning on or after January 1, 2013, and early adoption is permitted. Acadian does not believe IAS 28 will have a material impact on its consolidated financial statements.

### *IFRS 13 Fair Value Measurement*

In May 2011, the IASB issued IFRS 13, which establishes a single source of guidance for fair value measurements when fair value is required or permitted by IFRS. IFRS 13 defines fair value, provides a single framework for measuring fair value and requires enhanced disclosures about fair value measurements. IFRS 13 is effective for annual periods beginning on or after January 1, 2013, and early adoption is permitted. Acadian is in the process of assessing the impact of the new standard on its consolidated financial statements.

### *IAS 19 Employee Benefits*

In June 2011, the IASB made amendments to IAS 19 that requires entities to provide their obligation resulting from the provision for defined benefit plans and how those obligations affect its financial position, financial performance and cash flow. The amendment provides several improvements, including eliminating the option to defer the recognition of gains and losses, streamlining the presentation of changes to assets and liabilities with all changes from remeasurement to be recognized in OCI and enhancing the disclosure of the characteristics of defined benefit plans and the risks that entities are exposed to through participation in those plans. The amended version of IAS 19 is effective for financial years beginning on or after January 1, 2013, with earlier application permitted. Acadian does not have defined benefit plans, therefore IAS 19 is not expected to have any impact on its consolidated financial statements.

### NOTE 3. DEBT

Debt consisted of the following:

As at (CAD thousands)	June 30, 2012	December 31, 2011
Term facility, due March 2016	\$ 73,711	\$ 74,081
Less: Deferred debt issuance costs	(879)	(1,002)
Total	\$ 72,832	\$ 73,079

In February 2011, Acadian refinanced its Canadian and U.S. dollar denominated loan facilities through the entering into of a first mortgage loan agreement with Metropolitan Life Insurance Company which will mature on March 1, 2016. This agreement established a revolving credit facility of up to US\$10.0 million (the "Revolving Facility") for general corporate purposes and a term credit facility of US\$72.5 million (the "Term Facility"). The Term Facility bears interest at a fixed rate of 3.97%. The Revolving Facility bears interest at floating rates based on 30 or 90 day LIBOR plus applicable margin. Floating interest rates give rise to interest rate risk as earnings and cash flows may be negatively impacted by fluctuations in interest rates.

As at June 30, 2012, Acadian has borrowings of US\$72.5 million under the Term Facility and nil under the Revolving Facility (December 31, 2011 – US\$72.5 million and nil, respectively). As security for these facilities, Acadian has granted the lenders a security interest over all of its assets. The facilities are subject to customary terms and conditions for borrowings of this nature, including limits on incurring additional indebtedness, granting liens or selling assets without the consent of the lenders. The credit facilities are also subject to the maintenance of a maximum ratio of loan-to-appraised value. Acadian is in compliance as of June 30, 2012.

### NOTE 4. SHAREHOLDERS' EQUITY

Acadian is authorized to issue an unlimited number of common shares. The common shares have no stated par value. Common shares outstanding as at June 30, 2012 were 16,731,216.

### NOTE 5. RELATED PARTY TRANSACTIONS

In the normal course of operations, Acadian enters into various transactions on market terms with related parties which have been measured at exchange value and recognized in the consolidated financial statements. Acadian has one significant related party, Brookfield Asset Management Inc. and its affiliates (collectively "Brookfield"). As at June 30, 2012, Brookfield owned 7,513,262 common shares, representing approximately 45% of the outstanding shares of the Corporation. Acadian is also a related party of Twin Rivers Paper Company ("Twin Rivers") as a result of their common significant shareholder.

A summary of the significant related party transactions is provided below.

- a) Upon inception Acadian became party to fibre supply agreements whereby Acadian agreed to provide fibre to Twin Rivers and Brookfield for periods of up to 20 years. In addition, Acadian agreed to administer certain licenses on behalf of Twin Rivers. On September 28, 2011, Acadian and Brookfield terminated their fibre supply agreement coinciding with Brookfield's sale of their Maine paper mill to a third party. On January 9, 2012, Acadian entered into the Fibre Supply Agreement Modification Term Sheet ("Term Sheet") with Twin Rivers which will be effective January 1, 2013. The amendment to the pricing mechanism for the fibre supply agreement will be subject to minimum volumes of outside purchases for both tree length and sawlogs. Total sales to Twin Rivers and Brookfield during the three months ended June 30, 2012 totaled \$7.2 million and \$nil, respectively, which represented 41% of Acadian's consolidated total sales (2011 – \$3.6 million and nil, respectively, or 26% of total sales). Included in accounts receivable at June 30, 2012 is \$2.0 million related to these agreements (June 25, 2011 – \$3.3 million). Total sales to Twin Rivers and Brookfield for the six-month period ended June 30, 2012 amounted to \$12.7 million (2011 – \$12.5 million) and nil (2011 – \$0.7 million), respectively.

On February 10, 2012, Acadian entered into the Vendor Inventory Management Agreement ("VMI") with Twin Rivers that is effective for the period from the date of the agreement to May 31, 2012 and from January 1, 2013 to May 31, 2013. This agreement provides that Acadian will deliver logs to agreed upon locations and Twin Rivers will purchase those logs before the end of each effective period at prices as set out in the fibre supply agreement and Term Sheet and that Twin Rivers will be responsible for all of Acadian's costs related to carrying the inventory. On March 6, 2012, Acadian entered into a lease agreement with Twin Rivers to store logs delivered under the VMI on their property.



- b) Maine Timberlands rented space in a shared office building from a wholly-owned subsidiary of Brookfield, which also provides certain administrative services to Maine Timberlands. Effective September 29, 2011, Maine Timberlands rents space from a third party. Total costs paid for these services were \$4 thousand during the three-month period ended June 25, 2011.
- c) Acadian has entered into an agreement with Brookfield whereby Brookfield will provide a number of administrative and advisory services to Acadian. Total fees for services provided in the three and six months ended June 30, 2012 totaled \$0.6 million (2011 – \$0.5 million) and \$1.2 million (2011 – \$1.1 million), respectively. All fees have been fully paid in accordance with the services agreement.
- d) On October 14, 2010, Acadian entered into an agreement with Metropolitan Life Insurance Company to refinance existing debt obligations maturing February 28, 2011 at fixed rates determined as US treasury yield plus margin. To mitigate market risk of US treasury yields changing prior to closing of the loan, Brookfield entered into a rate lock agreement on Acadian's behalf whereby Acadian assumed the settlement proceeds upon maturity. The derivative asset related to this agreement was settled on February 1, 2011 for proceeds of \$1.3 million

## NOTE 6. SEGMENTED INFORMATION

Acadian's presentation of reportable segments is based on how management has organized the business in making operating and capital allocation decisions and assessing performance. Acadian has two reporting segments, the NB Timberlands and Maine Timberlands. Net sales, net income, assets and liabilities by reportable segments are as follows:

<i>Three Months Ended June 30, 2012 (CAD thousands)</i>	Total	NB Timberlands	Maine Timberlands	Corporate and Other
Net sales				
Softwood	\$ 7,337	\$ 6,161	\$ 1,176	\$ —
Hardwood	6,217	5,667	550	—
Biomass	782	748	34	—
Other	(79)	(184)	105	—
Total net sales	14,257	12,392	1,865	—
Operating costs	(11,914)	(9,751)	(1,882)	(281)
Reforestation	(162)	(162)	—	—
Depreciation and amortization	(136)	(60)	(76)	—
Operating earnings (loss)	2,045	2,419	(93)	(281)
Gain on sale of timberlands	15	5	10	—
Fair value adjustments	808	(5)	813	—
Earnings (loss) before the under noted	2,868	2,419	730	(281)
Unrealized exchange loss on long-term debt	(1,399)	—	—	—
Interest expense, net	(743)	—	—	—
Deferred income tax expense	(151)	—	—	—
Net income	\$ 575	\$ —	\$ —	\$ —
<hr/>				
<i>As at June 30, 2012 (CAD thousands)</i>				
Timber, land, roads and other fixed assets and intangible assets	\$271,163	\$158,191	\$112,972	\$ —
Total assets	287,479	167,213	114,910	5,356
Total liabilities	\$103,595	\$ 4,622	\$ 21,868	\$ 77,105

(unaudited) (All figures in Canadian dollars unless otherwise stated)

<i>Three Months Ended June 25, 2011</i> <i>(CAD thousands)</i>	Total	NB Timberlands	Maine Timberlands	Corporate and Other
Net sales				
Softwood	\$ 5,758	\$ 5,131	\$ 627	\$ —
Hardwood	5,695	5,315	380	—
Biomass and other	270	171	99	—
Total net sales	11,723	10,617	1,106	—
Operating costs	(10,919)	(9,256)	(1,280)	(383)
Reforestation	(293)	(273)	(20)	—
Depreciation and amortization	(135)	(58)	(77)	—
Operating earnings (loss)	376	1,030	(271)	(383)
Gain on sale of timberlands	97	51	46	—
Fair value adjustments	1,235	85	1,150	—
Earnings (loss) before the under noted	1,708	1,165	926	(383)
Unrealized exchange loss on long-term debt	(450)			
Interest expense, net	(737)			
Deferred income tax expense	(782)			
Net loss	\$ (261)			

*As at June 25, 2011*  
*(CAD thousands)*

Timber, property, plant and equipment, investment property and intangible assets	\$ 255,815	\$ 151,042	\$ 104,773	\$ —
Total assets	\$ 277,522	\$ 161,730	\$ 106,835	\$ 8,957
Total liabilities	\$ 97,871	\$ 3,709	\$ 19,271	\$ 74,891

<i>Six Months Ended June 30, 2012</i> <i>(CAD thousands)</i>	Total	NB Timberlands	Maine Timberlands	Corporate and Other
Net sales				
Softwood	\$ 15,706	\$ 10,322	\$ 5,384	\$ —
Hardwood	14,425	12,652	1,773	—
Biomass	1,921	1,868	53	—
Other	853	705	148	—
Total net sales	32,905	25,547	7,358	—
Operating costs	(25,796)	(19,794)	(5,567)	(435)
Reforestation	(162)	(162)	—	—
Depreciation and amortization	(273)	(120)	(153)	—
Operating earnings (loss)	6,674	5,471	1,638	(435)
Gain on sale of timberlands	19	9	10	—
Fair value adjustments	407	104	303	—
Earnings (loss) before the under noted	7,100	5,584	1,951	(435)
Unrealized exchange gain on long-term debt	370			
Interest expense, net	(1,458)			
Deferred income tax expense	(1,069)			
Net income	\$ 4,943			

<i>Six Months Ended June 25, 2011</i> <i>(CAD thousands)</i>	Total	NB Timberlands	Maine Timberlands	Corporate and Other
Net sales				
Softwood	\$ 16,399	\$ 12,714	\$ 3,685	\$ —
Hardwood	13,966	12,921	1,045	—
Biomass and other	3,114	2,913	201	—
Total net sales	33,479	28,548	4,931	—
Operating costs	(25,411)	(20,833)	(3,876)	(702)
Reforestation	(293)	(273)	(20)	—
Depreciation and amortization	(272)	(117)	(155)	—
Operating earnings (loss)	7,503	7,325	880	(702)
Gain on sale of timberlands	98	52	46	—
Fair value adjustments	(398)	(1,583)	1,185	—
Earnings (loss) before the under noted	7,203	5,793	2,112	(702)
Exchange loss on long-term debt	(987)			
Interest expense, net	(1,677)			
Deferred income tax expense	(1,866)			
Net income	\$ 2,673			

During the three months ended June 30, 2012 approximately 25% of total sales were originated with customers domiciled in the U.S. and the balance in Canada (2011 – 13%). During the same period, approximately 15% of total sales were denominated in U.S. dollars (2011 – 15%).

Acadian outsources much of its harvesting, transportation and other services which comprise the majority of Acadian's cost of sales. For the three months ended June 30, 2012, Acadian's top three suppliers accounted for approximately 24%, 10% and 7%, respectively, of Acadian's total harvesting and delivery costs (2011 – 16%, 12% and 12%, respectively).

Acadian sells its products to many forest product companies in North America. For the three-month period ended June 30, 2012, sales to related parties (see Note 5) from NB Timberlands and Maine Timberlands accounted for 41% of total sales (2011 – 26%) and sales to the next largest customer accounted for 10% of total sales (2011 – 12%).

## NOTE 7. INCOME TAXES

Acadian's effective tax rate is different from Acadian's domestic statutory income tax rate due to the differences set out below:

<i>Six Months Ended</i> <i>(CAD thousands)</i>	<b>June 30, 2012</b>	June 25, 2011
Deferred income tax expense		
Income tax at statutory rate	\$ 1,503	\$ 1,226
Foreign tax rate differential	293	207
Permanent differences	(716)	(322)
Rate adjustments	—	771
Benefit of previously unrecognized tax attributes	(5)	115
Other	(6)	(131)
Total deferred tax expense	\$ 1,069	\$ 1,866

<i>As at</i> <i>(CAD thousands)</i>	<b>June 30, 2012</b>	December 31, 2011
Deferred income tax asset	\$ 2,140	\$ 3,038
Deferred income tax liability	(21,572)	(21,572)
Total net deferred income tax liability	\$ (19,432)	\$ (18,534)

## NOTE 8. EMPLOYEE BENEFIT PLANS

NB Timberlands and Maine Timberlands each have defined contribution pension plans covering substantially all employees. During the three and six months ended June 30, 2012, contributions recorded as expenses amounted to \$124 thousand (2011 – \$75 thousand) and \$191 thousand (2011 – \$137 thousand), respectively.

## NOTE 9. DIVIDENDS TO SHAREHOLDERS

Acadian pays quarterly dividends to the extent determined prudent by the Board of Directors.

Total dividends declared for the three months ended June 30, 2012 were \$3.5 million (2011 – \$3.5 million), or \$0.21 per share (2011 – \$0.21 per share).

## NOTE 10. TIMBER

(CAD thousands)

<b>Fair Value at December 31, 2010</b>	<b>\$ 216,181</b>
Gains arising from growth	19,614
Decrease arising from harvest	(19,469)
Gain from fair value price changes	12,897
Foreign exchange	2,147
<b>Balance at December 31, 2011</b>	<b>\$ 231,370</b>
Gains arising from growth	9,977
Decrease arising from harvest	(9,043)
Foreign Exchange	(474)
<b>Balance at June 30, 2012</b>	<b>\$ 231,830</b>

# Board and Management

# Corporate and Shareholder Information

## BOARD OF DIRECTORS MANAGEMENT

J. W. Bud Bird, O.C.  
*Chairman and  
Chief Executive Officer,  
Bird Holdings Ltd. and  
Bird Lands Limited*

Reid Carter  
*President and  
Chief Executive Officer  
of Acadian and Managing  
Partner of the Manager*

Louis J. Maroun  
*Executive Chairman  
Sigma Real Estate  
Advisors*

David Mann  
*Legal Counsel  
Cox & Palmer*

Samuel J.B. Pollock  
*Senior Managing Partner  
Brookfield Asset  
Management Inc.*

Acadian Timber's  
Manager:  
Brookfield Timberlands  
Management LP

Reid Carter  
*President and  
Chief Executive Officer  
of Acadian and Managing  
Partner of the Manager*

Brian Banfill  
*Chief Financial Officer  
of Acadian and Senior Vice  
President, Finance of the  
Manager*

Marcia McKeague  
*Vice President,  
Maine Woodland  
Operations*

Luc Ouellet  
*Vice President,  
NB Woodland Operations*

## HEAD OFFICE OF THE MANAGER

Brookfield Timberlands Management LP  
*(wholly-owned subsidiary of Brookfield Asset Management Inc.)*  
Suite 458, Bental 5, 550 Burrard Street, Box 51  
Vancouver, B.C. V6C 2B5  
Please direct your inquiries to:  
Robert Lee  
*Investor Relations and Communications*  
t. 604.661.9607 f. 604.687.3419  
e. rlee@acadiantimber.com

## TRANSFER AGENT AND REGISTRAR

Shareholder inquiries relating to dividends, address changes and shareholder account information should be directed to the Corporation's transfer agent:  
CIBC Mellon Trust Company,  
c/o: Canadian Stock Transfer Company Inc.  
P.O. Box 700 Postal Station B  
Montreal, QC H3B 3K3  
t. 1-800-387-0825 (toll free in North America)  
f. 1-888-249-6189  
e. inquiries@canstockta.com  
www.canstockta.com

## SHARE INFORMATION

Toronto Stock Exchange: ADN  
Fully Diluted Shares Outstanding (June 30, 2012): 16,731,216  
Targeted 2012 Quarterly Dividend: \$0.20625 per share  
Record Date: Last business day of each quarter  
Payment Date: On or about the 15th day of each subsequent month

# www.acadiantimber.com

*This interim management's discussion and analysis ("MD&A") contains forward-looking information within the meaning of applicable Canadian securities laws that involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of Acadian Timber Corp. and its subsidiaries (collectively, "Acadian"), or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward looking statements. When used in this MD&A such statements may contain such words as "may," "will," "intend," "should," "expect," "believe," "outlook," "predict," "remain," "anticipate," "estimate," "potential," "continue," "plan," "could," "might," "project," "targeting" or the negative of these terms or other similar terminology. Forward-looking information in this MD&A includes, without limitation, statements made in sections entitled "Free Cash Flow," "Market Conditions," "Liquidity and Capital Resources" and "Market Outlook," and other statements regarding management's beliefs, intentions, results, performance, goals, achievements, future events, plans and objectives, business strategy, access to capital, liquidity and trading volumes, dividends, taxes, capital expenditures, market trends and similar statements concerning anticipated future events, results, achievements, circumstances, performance or expectations that are not historical facts. These statements reflect management's current expectations regarding future events and operating performance, are based on information currently available to management and speak only as of the date of this MD&A. All forward-looking statements in this MD&A are qualified by these cautionary statements. Forward-looking statements involve significant risks and uncertainties, should not be read as guarantees of future performance or results, should not be unduly relied upon, and will not necessarily be accurate indications of whether or not such results will be achieved. Factors that could cause actual results to differ materially from the results discussed in the forward-looking statements include, but are not limited to: general economic and market conditions; product demand; concentration of customers; commodity pricing; interest rate and foreign currency fluctuations; seasonality; weather and natural conditions; regulatory, trade or environmental policy changes; changes in Canadian income tax law; economic situation of key customers; and other factors discussed under the heading "Risk Factors" in each of the Annual Information Form of Acadian dated March 28, 2012 and the Management Information Circular of Acadian dated March 28, 2012, and other filings of Acadian made with securities regulatory authorities available on SEDAR at www.sedar.com. Forward-looking information is based on various material factors or assumptions, which are based on information currently available to Acadian. Material factors or assumptions that were applied in drawing a conclusion or making an estimate set out in the forward-looking information contained herein may include, but are not limited to: anticipated financial performance; business prospects; strategies; regulatory developments; exchange rates; the sufficiency of budgeted capital expenditures in carrying out planned activities; the availability and cost of labour and services and the ability to obtain financing on acceptable terms, which are subject to change based on commodity prices, market conditions for timber and wood products, and the economic situation of key customers. Readers are cautioned that the preceding list of material factors or assumptions is not exhaustive. Although the forward-looking statements contained in this MD&A are based upon what management believes are reasonable assumptions, Acadian cannot assure readers that actual results will be consistent with these forward looking statements. The forward-looking statements contained in this MD&A are made as of the date of this MD&A, and should not be relied upon as representing Acadian's views as of any date subsequent to the date of this MD&A. Acadian Timber Corp. assumes no obligation to update or revise these forward-looking statements to reflect new information, events, circumstances or otherwise, except as may be required by applicable law.*



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